



WHAT'S NEW THIS WEEK?

Stakeholder Perspectives on the Sustainability of the US Biosimilars Market

To better understand the perspectives of key stakeholders about opportunities and threats in relation to the sustainability of the US biosimilars market, a roundtable discussion was convened that included participants representing healthcare payers, providers, self-insured employers, a manufacturer, and a biosimilar research and advocacy organization. **Participating in the discussion from the Florida Alliance was Vice President Ashley Tait-Dinger.**

The views of the participating stakeholders have been summarized in a recently published article in the *Journal of Managed Care and Specialty Pharmacy*. Overall, there was “broad agreement on the opportunity of biosimilar therapies as valuable tools in contemporary medical practice to deliver optimal patient outcomes at a more affordable cost in many disease areas.” However, it was noted that threats to the biosimilar market sustainability are real and “stakeholders need to take timely action to ensure a robust market and mitigate the likelihood of supply chain disruptions.”



To read more about the findings from the roundtable, click [HERE](#).

If you have questions about this article or the topic of biosimilars, please contact Ashley Tait-Dinger at ashley@flhealthvalue.org

7 Tough Questions HR Pros Should Ask Advisors: Tips from a Veteran Who Challenged the Status Quo

Stephanie Koch, SPHR, SHRM-SCP, Florida Alliance Board Vice Chair and Director of Human Resources at Hendry Marine Industries, penned a recent article in *BenefitsPRO*, an online source of employee benefits news, trends, opinions, and sales tips for benefit brokers, managers, and retirement advisors.

Stephanie’s article describes her journey of challenging the status quo starting in 2016 when she was introduced to reference-based pricing as a healthcare strategy. By thinking outside the box, Stephanie says her long-



Stephanie Koch

term healthcare strategy of a self-funded program continues to see “amazing results, mostly because we are in control of our plan designs and have data to make methodical, strategic decisions.”

Read the full article [HERE](#) to see questions Stephanie recommends that human resources professionals ask themselves about their health insurance renewals. Stephanie advises others to “Make sure you open your mind, ask questions, and don’t be afraid to challenge the status quo.”

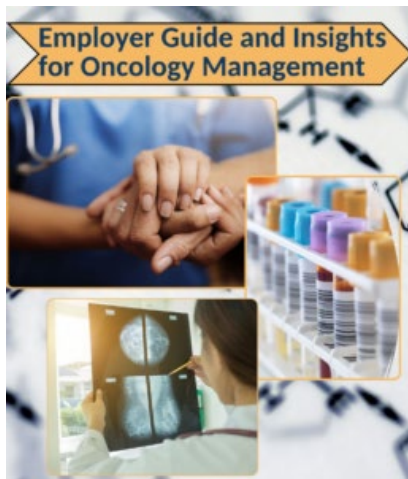
Great article, Stephanie!

Please contact Karen van Caulil at Karen@flhealthvalue.org if you have any questions.



EMPLOYER MEMBER EDUCATIONAL PROGRAMS, REPORTS, RESOURCES, AND EMPLOYER LEARNING COLLABORATIVES (ELC)

New Resource Added to our *Employer Guide and Insights for Oncology Management*



Affiliate Member Merck has provided us with a new resource for our Employer Guide and Insights for Oncology Management. [Insights Into Survivorship Care – Providing Care for Cancer Survivors](#) reviews the importance of cancer survivorship care, discusses the impact of adverse events and the role of palliative care for long-term cancer patients, and discusses the utility of survivorship care plan in clinical practice.

Click [HERE](#) to view our Employer Guide for more information and resources.

Please contact Karen van Caulil at karen@flhealthvalue.org with any questions about this new resource or the Employer Guide.

Cleveland Clinic “Health Essentials” Podcast: What does a Heart Attack Feel Like?

"Subtle" is not a word most people think of when it comes to heart attack symptoms - but it can be an apt description at times.

You may want to share this podcast with your employees so they can learn the difference between a "Hollywood" heart attack and reality with cardiologist Leslie Cho from Healthcare Advisory Council Member Cleveland Clinic. [Listen now.](#)



The “Listen Now” link takes you to a Cleveland Clinic webpage that shows several other health education podcasts you may also want to listen to.

If you have any questions, please email Karen van Caulil at karen@flhealthvalue.org

REMINDER: Employer Member Benefit: Webinar – *Concrete Steps Employers Can Take with the New ERISA Rules* – August 1, 1:30PM ET

The Leapfrog Group is offering this complimentary webinar and will dive into the seismic changes brought by the Consolidated Appropriations Act (CAA) of 2021 and its impact on employer-sponsored health benefits. Health Rosetta will present new, complementary resources to help employers comply with the CAA and maximize the benefits for their health plan investments. Speakers will discuss recent congressional activity on ERISA and other critical policy actions that affect employer-sponsored health coverage.



To register, click [HERE](#).

Please direct any questions related to this webinar or Leapfrog to Ashley Tait-Dinger at Ashley@flhealthvalue.org

Employer Member Benefit: Webinar – *Employer Case Studies: A Focus on Prevention, Vaccines, and Misinformation* – August 20, 2024 – 12:00PM ET

This webinar, hosted by the National Alliance, enables employers to get ahead of respiratory virus season with two employer case studies that highlight proactive measures proven to be successful in promoting prevention strategies, activating vaccination initiatives, and combating misinformation in the workplace.

Meet the Speakers



Mark Cunningham-Hill, MD
The Estee Lauder Companies



Wayne Rawlins, MD
WellSpark Health



Angel Sánchez, MSHRM
American Eagle Outfitters

Register [HERE](#) for the August 20 webinar.

If you have questions about this webinar or vaccinations, please contact Karen van Caulil at karen@flhealthvalue.org



IN CASE YOU MISSED IT

Follow Up: *Fiduciary Check In: Uncovering Employer Contract Blind Spots* – Recording Available

The fact that employers cannot see the contracts executed between providers and health plans poses a fiduciary risk to the employer. This National Alliance webinar addressed the crucial topic of employer contract transparency and its profound implications on fiduciary responsibility. The goal of the webinar was to learn what employers can do to mitigate their organization’s risk. During the webinar, Chris Deacon spoke about a checklist of questions all employers should be asking their TPAs. Also of note, in the lawsuit that Chris discusses, she shares that Cigna describes their role for self-funded employers as being fiduciaries!



Christin Deacon, J.D.

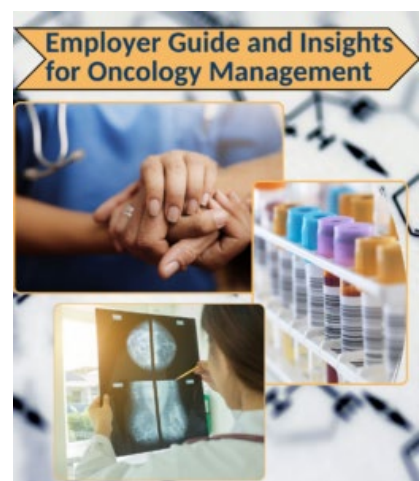
If you missed this Fiduciary Check In webinar held on July 18, you can access the recording [here](#). Chris Deacon’s checklist can be found [HERE](#). After review, please feel free to reach out to [Christin Deacon](#) with questions.

Please contact Karen van Caulil at karen@flhealthvalue.org if you have any questions about this webinar and/or want to talk about the fiduciary issue brought up by Cigna.

Women Are More Likely to Die From Cancer in the Southern US

Where a woman lives is becoming a key determinant in how dangerous it is to give birth or if she will die from cancers considered treatable with proper screening and routine care. Breast and cervical cancer death is a proxy for assessing women’s health services. Nationwide death rates are falling for both cancers, per the National Cancer Institute, as treatments advance and as free or low-cost screenings increase. While the national average was 20.9 deaths from breast and cervical cancer per 100,000 female residents in 2022, a cluster of states saw between 23 and 28 deaths from cervical and breast cancer per 100,000 female residents during the same time period according to the Commonwealth Fund. Eleven of the 12 states with the highest breast and cervical cancer rates also ranked worse than average for women’s health in general.

Click [HERE](#) to learn more in this *Axios* article.



For valuable information and resources on cancer, please visit our [Employer Guide and Insights for Oncology Management](#). If you have any questions about the article or the Employer Guide, please contact Karen van Caulil, karen@flhealthvalue.org