

About WellDyne



WellDyne is a full-service pharmacy benefit manager that has kept pharmacy costs low and quality of care high for our clients for more than 30 years. We help healthcare payers and patients take control of pharmacy costs, with a focus on specialty pharmacy – the fastest-growing cost within healthcare today.

At WellDyne, we:

- Serve 3.3 million members on behalf of 2,200 clients using a unique clinical approach that engages members and physicians to improve patient outcomes and lower overall cost of care.
- Are experts at finding and intervening with the small number of plan members who are driving the highest pharmacy costs for our clients – specialty and chronic care patients.
- Engage patients and physicians to drive high levels of medication adherence and avoid unnecessary escalation to higher cost medications.
- Use both a high-tech and a high-touch approach to guide members to the right medicine to avoid more costly and harmful future medical events.
- We own and operate our services – all based in the U.S.

Client Profile

- Employers
- Third-Party Administrators
- Labor & Trust
- Hospital & Health Systems
- State & Local Government
- Health Plans

PBM Services

- Specialty Pharmacy
- Mail Order Pharmacy
- Retail Network
- Clinical Programs
- Member Services
- Client Services

Pharmacy Services

- Carve-out Specialty Pharmacy
- Carve-out Mail Order
- Central Fill
- White-label PBM Components
- Wrap-around Services for Health Plans
- Discount Card

COMPANY HIGHLIGHTS

>**200%**

growth over **last 4 years**

4.9%

specialty drug trend
vs. 11.0% industry average

Better Begins Today.



Fast Facts

\$1B

approaching \$1B in annual revenue

550+

employees strong

2,200

clients and growing

3.3M

plan members

66,000

retail network pharmacies

1990

privately owned and founded in 1990

CORPORATE HEADQUARTERS

Lakeland, FL

NATIONAL SERVICE CENTER

Centennial, CO

Industry Issues and Trends

- Large and growing specialty drug pipeline
- Hyperinflationary drugs that don't provide added clinical value
- Challenges of widespread opioid drug addiction and abuse
- Pharmacy as a tool to manage chronic disease
- Biosimilar choices not widely available, despite FDA approval

High-cost specialty drugs have grown to

50% of annual \$450B drug spend in the US over the last 5 years

Clients choose us to control the price of prescription drugs and to ensure members have access to the prescriptions they need. We provide tools and support to help members take their medications as prescribed by their doctor. Staying adherent to cost-effective medications helps keep patients healthy and avoid unnecessary medical costs.

Contact us to learn more at Sales@WellDyne.com

Recent Accolades



PBMI Excellence Award for Care Management



Patient Choice Award Finalist



Top Work Places



Best Places to Work*



URAC Top Performer



ACCREDITED Pharmacy Benefit Management



ACCREDITED Mail Service Pharmacy



ACCREDITED Specialty Pharmacy

*CareerSource Polk