



Weekly Bulletin – October 7, 2022



WHAT'S NEW THIS WEEK?

Reimagining Healthcare: A CEO's Guide to Taking Control of Employer Healthcare Costs

On Wednesday, October 5, Florida Alliance President and CEO Karen van Caulil moderated a virtual panel discussion called "Reimagining Healthcare: A CEO's Guide to Taking Control of Employer Healthcare Costs." Wednesday's panel discussion was a reprise of the panel on September 16 at the Health Benefits Nation conference with speakers representing Florida Alliance Employer Member Rosen Hotels and Resorts including founder and President, Harris Rosen, Director of Risk Management, Ashley Bacot, and Rosen Medical Center's Director of Health Services, Kenneth Aldridge.



Register [here](#) to gain **free** access to Wednesday's recording to:

- Learn how employers can be innovative and deliver top-notch health and wellness programs to employees and
- Gain actionable strategies to move away from traditional benefit plan designs and implement novel models that deliver timely care at the right place and time, put the purchaser/employer in control of healthcare spend, demand transparency, and significantly improve outcomes.

Thank you to the Validation Institute and the Chief Executive Group for sponsoring Wednesday's webinar.



ValidationInstitute

Chief Executive Group



UPCOMING EVENTS

Employer Benefit: Webinar “Safe Indoor Air: Top Experts Offer Advice for Future Pandemics – October 11, 1:00PM - 2PM ET



The Leapfrog Group will be presenting a webinar titled “Safe Indoor Air: Top Experts Offer Advice for Future Pandemics.” This presentation will discuss guidance for the reduction of infectious aerosol exposure. The experts will discuss interventions in the context of pandemic events, such as the COVID-19 pandemic, as well as opportunities for providing protective engineering design elements applicable to endemic diseases with infectious aerosol dissemination potential. **Please feel free to share the invitation to attend this webinar with the appropriate team members in your organization who have this responsibility, if it is not you.**

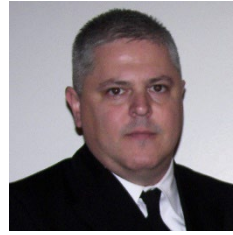
Panelists include:



*Frederik Hendriksen
Co-founder & US CEO
Rensair*



*Stephen Martin, PHD
Sr. Research Engineer
Officer
National Institute for
Occupational Safety and
Health*



*Kenneth Mead, PhD
Branch Chief, Engineering &
Physical Hazards Branch
National Institute for Occupation
Safety and Health*



*Stephanie Taylor, MD, M. Arch
CEO & Founder
Building4Health
Harvard Medical School
InciteHealth Fellow*

Register now by clicking [here](#).



EMPLOYER LEARNING COLLABORATIVES

Mental Health/Substance Use Employer Learning Collaborative (ELC)

The **third session of our Mental Health/Substance Use ELC is scheduled for Wednesday, October 26 at 2PM – 3:30PM** via Webex.

During this meeting we will:

- Focus on the network adequacy pillar of The Path Forward for Mental Health and Substance Use (MH/SU). Employers will be encouraged to ask their third-party administrator (TPA), their solution provider if MH/SU services are carved out, and Employee Assistance Program provider to provide data to evaluate the adequacy of the network of MH/SU treatment providers. **The TPA's provider network should include sufficient numbers and availability of MH/SU treatment providers so that plan members seeking care can obtain timely in-network appointments.**
- Explain the data to be requested and what an acceptable response should look like, provide the detailed data form, and the rationale for asking for the information.
- Discuss the recommendations to improve network adequacy and learn about any concerns, and what is needed to move forward with implementing the recommendations.



Please contact karen@flhealthvalue.org if you did not receive a calendar invitation or need it to be sent again.

To review the materials from previous Mental Health/Substance Use Employer Learning Collaborative meetings, please visit our Mental Health/Substance Use Employer Learning Collaborative webpage <https://flhealthvalue.org/our-work/mental-health-substance-use-elc/> The webpage includes the recording from Session 2 which focused on tele-behavioral health, as well as the recording of the kickoff meeting in August, and a review of the Path Forward Action Plan for Florida.

Enhanced Recovery After Surgery/Enhanced Recovery After Delivery (ERAS/ERAD)



Employer Learning Collaborative (ELC) – **SAVE THE DATE!**

Please save the date for the next ERAS/ERAD ELC meeting on Wednesday, **October 19 from 12 noon – 1:30PM**. This meeting will focus on ERAD and a women's health point of view. You will hear from providers and a patient, who is also a practitioner. For more information, please contact Ashley@flhealthvalue.org. More details will be provided in the calendar invitation and next week's Bulletin.



IN CASE YOU MISSED IT

“It’s Still The Prices, Stupid” – Founder and President of Centivo Reacts to the Data



Ashok Subramanian • 1st
Founder/CEO at Centivo
23h •



For years, we have "over-complexified" healthcare by throwing around themes like "over-utilization," "condition management," "adverse selection," and "quality" to create a mix of a fog of war and inaction - perpetuating small changes at best and cost shifting at worst. I'm going to take a stand and over-correct by blatantly over-simplifying. Unit price is really the only thing that matters. Of course, quality is important but, let's face it, we live in America with the best medical education, technology, and licensing in the world. This weak narrative that there are hordes of crummy doctors giving people artificial hips they don't really need so they can eat fancy steak dinners is true on the edges but massively over-blown as the central diagnosis of our affordability problem. American healthcare is singularly expensive because the prices we pay are too high. Don't listen to me - read the research. And, if you care about unit price, work with organizations like [Centivo](#) that are systematically built to deliver better price results than the market without compromising on quality. Everything else is a whole bunch of noise. [Leon Wisniewski](#) [Jeffrey Hogan](#) [Robert Kral](#) [Drew Hodgson](#) [Courtney Stubblefield](#) [Jeffrey Kluever](#) [Gloria Sachdev](#) [Joe Torella](#) [Steve Lewis](#)

In a LinkedIn post this week, Ashok Subramanian, Founder and President of Florida Alliance Affiliate Member Centivo argues that **“price is really the only thing that matters” when it comes to health care** and he has the receipts to back that up. A January 2019 article in *Health Affairs*, “It’s Still The Prices, Stupid: Why The US Spends So Much On Health Care, And A Tribute To Uwe Reinhardt” reviewed conclusions made in a similar article published in 2003 that found the same critiques valid, the sizable differences in health spending between the US and other countries were explained mainly by healthcare prices. Data found that on key measures of healthcare resources per capita (hospital beds, physicians, and nurses) the US is not consuming greater resources than other countries and so the most logical factor is the higher prices paid by the US.

Read the full Health Affairs article [here](#) to see how study data resulted in the conclusions.