

Eric H. Schultz
President and Chief Executive Officer
Harvard Pilgrim Health Care



Eric H. Schultz, a health care executive with a distinguished career as an innovator in promoting transparency around health care cost and quality, is the president and chief executive officer of Harvard Pilgrim Health Care. He is currently leading the expansion and transformation of Harvard Pilgrim - one of the nation's top ranked health plans - from a regional organization with a strong footprint in New England to a national, fully integrated and value-based health services company designed to engage consumers across the country in a new way.

During his 35-year career in health care, Mr. Schultz has held leadership roles in both the clinical care and insurance/payor worlds. His experience ranges from leadership of a large primary care and behavioral health practice to oversight of an integrated health care system focused on bringing the greatest, sustained value to the consumers, providers and employers. Prior to joining Harvard Pilgrim in March of 2010, he served as president and chief executive officer of Fallon Community Health Plan. In the ten years he led Fallon, it emerged from significant financial losses and grew from a Central Massachusetts regional group model health plan to a statewide health benefits company.

Named among the 50 Most Influential Bostonians by the Boston Business Journal in 2013 and 2014 and a Leader in Diversity in 2014, and a Healthcare Hero in 2015, Mr. Schultz has been active in the community, recognizing that a healthy community is not only physically sound, but economically strong as well.

Mr. Schultz serves on the board (immediate past Chair) of the Massachusetts Association of Health Plans (MAHP) and as board member of America's Health Insurance Plans (AHIP) based in Washington DC where he served as the former chair of the board. He also serves as board member with the Schwartz Center for Compassionate Healthcare, the New England Council, the Greater Boston Chamber of Commerce and the Massachusetts Business Roundtable.

Mr. Schultz holds an MBA in Health Care Leadership from Yale University's School of Management and a BS in biology and a BA in economics from the University of Connecticut. In 2009, he received an honorary doctoral degree from the Massachusetts College of Pharmacy and Health Services. Mr. Schultz is a Distinguished Eagle Scout, and serves as the Regional President for the Boy Scouts of America, Northeast Region.