

## Central Florida (Tampa and Orlando) Health Care Market Assessment

Thank you for taking the time to complete this market assessment survey, which is being fielded by Catalyst for Payment Reform (CPR) in collaboration with the Florida Alliance for Healthcare Value (the Florida Alliance).

Your participation will help analyze the best opportunities to implement innovative models of healthcare payment to improve the value of healthcare spending in Tampa / Orlando. **CPR and the Florida Alliance will not attribute your responses to you nor your organization, but will aggregate your response across stakeholder groups.**

If you have any questions about the survey, please contact Karen van Caulil, President and CEO of the Florida Alliance at [karen@FLHealthValue.org](mailto:karen@FLHealthValue.org) or (407) 425-9500.

**Please select one of the following choices regarding your response.**

(For the purposes of this survey, Polk County should be considered in the Tampa market.)

- ☐ I am responding solely for Tampa
- ☐ I am responding solely for Orlando
- ☐ I am responding for both Tampa and Orlando

Please provide your name and email address below.

**Individual survey responses will remain confidential and will be reported only in aggregate.** However, we ask that you provide your name and e-mail so that we can track who has completed the survey, and so that we can follow up with questions as needed.

- ☐ Name \_\_\_\_\_
- ☐ Email \_\_\_\_\_

For the purposes of this survey, **payment reform** refers to a range of healthcare payment models that use payment to promote or leverage greater value for patients, employers, health plans, and providers.

***Unless otherwise specified, please respond with a pre-COVID-19 perspective.***

Please indicate your perception of the level of involvement in payment reform efforts in the Tampa / Orlando market among:

	Uninvolved	Marginally involved	Moderately involved	Very involved
Individual public and private employers	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Health plans acting on behalf of their fully-- insured business	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Physicians/ Healthcare professionals	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hospitals/hospital systems	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Medical society or association	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Regulatory/legislative bodies	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Do you think the level of involvement in payment reform among any or all of these groups is likely to change due to COVID-19?

☐ Yes

☐ No

Briefly explain.

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Please list the individuals best positioned to lead payment reform in Tampa / Orlando (name and organization) and briefly explain why:

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Please indicate what you think is the level of hospital/health system engagement in multi-stakeholder coalitions (e.g. involving providers, insurers, and employers) focused on payment reform or other health care issues in Tampa / Orlando:

	Unengaged	Marginally engaged	Moderately engaged	Very engaged
Past focus/activity	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Current focus/activity and plans for future	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Please indicate the level of involvement of hospitals/health systems in:

	Unengaged	Marginally engaged	Moderately engaged	Very engaged
Delivery system reforms	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Quality improvement initiatives	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Public reporting	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

What proportion of influential hospitals/health systems in Tampa / Orlando do you think typically refuse to participate in payment and/or delivery system reform?

- ☐ None
- ☐ A few
- ☐ Some
- ☐ Most

Are there dominant hospitals/health systems that have demonstrated leadership in payment and/or delivery reform?

☐ Yes

☐ No

If yes, please list:

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Please estimate the proportion of hospitals in Tampa / Orlando that are part of large hospital systems and systems that have significant employment of physicians.

	None	Very Few	Some	Most
Large hospital systems	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Systems that have significant employment of physician practices	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Please indicate the degree to which you think hospitals in Tampa / Orlando are involved in the following:

	Uninvolved	Marginally involved	Moderately involved	Very involved
Use of non-Fee-For-Service payments	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Use of DRG-based payments	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Use of per diem-based payments	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Use of progressive bundled payment such as the Prometheus approach	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Use of global payments	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Use of health information technology (broadly defined)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Integration with physician groups in preparation for assuming shared risk or forming accountable care organizations (ACOs)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Do you think the degree to which hospitals/health systems participate in these forms of payment will change due to COVID-19?

- ☐ Increase in participation
- ☐ Decrease in participation
- ☐ Participation levels will stay about the same

Are you receiving technical assistance from health plans or others to prepare you to accept new forms of payment and monitor your costs and quality? Do you have the infrastructure you need to do so?

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To what extent do you think health plans are ready and do they have the capability to implement new forms of payment?

- ☐ Not at all
- ☐ Minimally
- ☐ Moderately
- ☐ Very

Do you think the level of health plans' readiness and/or interest in implementing payment reforms has changed due to COVID-19?

- ☐ Increase in interest and/or readiness
- ☐ Decrease in interest and/or readiness
- ☐ Interest and/or readiness levels will stay about the same

Please indicate the degree to which hospital and health plan contracts include:

	0-10%	11-25%	26-50%	51-100%
Pay--for- Performance	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Patient Centered Medical Homes	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Shared Savings	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Shared Risk	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Global Payments	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Bundled Payments	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Accountable Care Organizations	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Do you think the degree to which hospital and health plan contracts include these payment models will change due to COVID-19?

- ☐ Increase
- ☐ Decrease
- ☐ Stay about the same

Do you view the regulatory environment of the State of Florida as a benefit or barrier to private--sector/ commercial payment reform efforts?

	Not at all	Marginally	Moderately	Largely
Benefit	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Barrier	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Please describe your response.

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Where do you think the balance of power lies in the Tampa / Orlando market among health plans, employers/healthcare purchasers, providers/hospitals? Select who has the greatest power or influence when it comes to payment reform.

- ☐ Health plans
- ☐ Employers/ Healthcare Purchasers
- ☐ Providers/Hospitals

Do you think the balance of power will change due to COVID-19?

- ☐ Yes
- ☐ No



Briefly explain.

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What do you think are the biggest barriers to payment reform in Tampa / Orlando?

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What do you think are the next best opportunities for payment reform in Tampa / Orlando?

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